

STABLE FUND

FUND DETAILS AT 31 JANUARY 2008

Sector: Domestic AA - Prudential - Low Equity
Inception date: 1 July 2000
Fund managers: Stephen Mildenhall
Fund objective:

The Fund aims to provide a return that exceeds the return on call deposits plus 2%; on an after-tax basis at a rate of 25%. It also seeks to provide a high level of capital stability and to minimise the risk of loss over any two-year period.

Suitable for those investors who:

- Are risk-averse and require a high degree of capital stability.
- Require a reasonable income but also some capital growth.
- Are retired or nearing retirement.
- Seek to preserve capital over any two-year period.

Compliance with Prudential Investment Guidelines:

Retirement Funds: The Portfolio is managed to comply with the limits of Annexure A to Regulation 28 of the Pension Funds Act. Exposures in excess of the limits will be corrected immediately except where due to market value fluctuations or capital withdrawals in which case they will be corrected within a reasonable time period. Allan Gray Unit Trust Management Limited does not monitor compliance by retirement funds with section 19(4) of the Pension Funds Act (item 9 of Annexure A to Regulation 28).

Price: R 20.98
Size: R 20 594 m
Minimum lump sum: R 5 000
Minimum monthly: R 500
Subsequent lump sums: R 500
No. of share holdings: 53
Income distribution: 01/01/07 - 31/12/07 (cents per unit) Total 85.03
Annual management fee:

The annual management fee rate is dependent on the return of the Fund relative to its benchmark. The benchmark is the return of call deposits (for amounts in excess of R5m) with FirstRand Bank Limited plus 2%, on an after-tax basis at a rate of 25%, over a rolling two-year period. The fee hurdle (above which a fee greater than the minimum fee of 0.5% is charged) is performance equal to the benchmark minus 5%. For performance equal to the benchmark a fee of 1.0% (excl. VAT) per annum is payable. The manager's sharing rate is 10% of the under- and outperformance of the benchmark over a rolling two-year period and a maximum fee of 1.5% (excl. VAT) applies. The annual management fee is calculated on the daily value of the Fund excluding any underlying assets invested in Orbis funds.

COMMENTARY

The Fund performed broadly in line with its benchmark over the last year returning 7.9%. Over the last five years the Fund has substantially outperformed its benchmark returning 14.5% p.a. versus 7.1% p.a. The Fund now maintains a very low net share exposure given the aims of the Fund and the very high level of equity markets. This means that should the equity market rise in the short-term, the Fund should only benefit to a limited extent. The Fund aims to achieve real returns and to provide a high level of capital stability. We believe that these aims are currently best served by a low net share exposure, a meaningful exposure to hedged equities, a large weighting in a conservative offshore portfolio and substantial cash holdings. Over the last five years tremendous value in South African equities have provided the opportunity to meaningfully enhance the returns of the Fund with relatively low risk. Those opportunities are currently limited. The Fund however is positioned to take advantage of opportunities to increase share exposure when market circumstances once again provide attractive investment opportunities. The hedged equity portion of the Fund provides an 'interest-like' return plus or minus the extent to which the Fund's shares out- or underperform the index. We believe that in the current environment this asset class is particularly attractive and is consistent with the Fund's objectives.

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TOP 10 SHARE HOLDINGS AT 31 DECEMBER 2007*

Company	% of portfolio
Remgro	4.1
MTN Group	3.3
Sanlam	2.5
SABMiller	2.4
Richemont	2.3
Anglogold Ashanti	2.1
Sasol	2.0
Tiger Brands Limited	1.8
ABSA	1.4
Stanbank	1.2

* The 'Top 10 Share Holdings' table is updated quarterly.

TOTAL EXPENSE RATIO*

Total expense ratio	Included in TER			
	Trading costs	Performance component	Fee at benchmark	Other expenses
1.94%	0.12%	0.55%	1.24%	0.04%

*A Total Expense Ratio (TER) is a measure of a portfolio's assets that are relinquished as operating expenses. It is expressed as a percentage of the average value of the portfolio, calculated for the year to the end of September 2007. Included in the TER is the proportion of costs that are incurred by the performance component, fee at benchmark, trading costs (including brokerage, VAT, UST, levy, strate and IT levy) and other expenses. These are disclosed separately as percentages of the net asset value. A higher TER ratio does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER can not be regarded as an indication of future TER's. The information provided is applicable to class A funds.

ASSET ALLOCATION

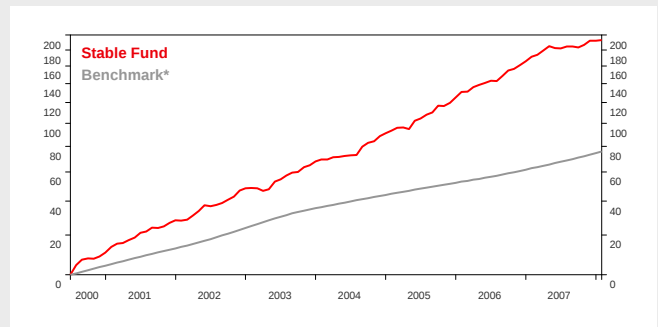
Asset class	% of fund
Net SA equities	17.1
Hedged SA equities	12.8
Listed property	1.9
Commodities (Newgold ETF)	2.6
Bonds	0.5
Money market and cash	48.7
Foreign	16.3
Total	100.0

Total net SA and foreign equity exposure: 24.3%.

PERFORMANCE

Fund performance shown net of all fees and expenses as per the TER disclosure.

Long-term cumulative performance (log scale)



% Returns (after-tax)	Fund	Benchmark*
Since inception (unannualised)	193.1	76.0
Latest 5 years (annualised)	14.5	7.1
Latest 3 years (annualised)	14.8	6.7
Latest 1 year	7.9	8.0
Risk measures		
(Since inception month end prices)		
Maximum drawdown**	-4.2	n/a
Annualised monthly volatility	3.8	0.5

* The return of call deposits (for amounts in excess of R5m) with FirstRand Bank Limited plus 2%; on or after-tax basis a rate of 25%. Source: FirstRand Bank, performance as calculated by Allan Gray as at 31 January 2008.

** Maximum percentage decline over any period.

Collective Investment Schemes in Securities (unit trusts) are generally medium- to long-term investments. The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accrual and less any permissible deductions from the portfolio divided by the number of units in issue. Declaration of income accruals are made quarterly. Different classes of units apply to the Fund and are subject to different fees and charges. Fund valuations take place at approximately 16h00 each business day. Purchase and repurchase requests may be received by the manager by 14h00 each business day. Performance figures from Allan Gray Limited (GIPS compliant) are for lump sum investments using net asset value prices with income distributions reinvested. Permissible deductions may include management fees, brokerage, UST, auditor's fees, bank charges, trustee fees and RSC levies. The Fund may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees and charges and maximum commissions is available on request from Allan Gray Unit Trust Management Limited. Commission and incentives may be paid and if so, would be included in the overall costs. Unit trusts are traded at ruling prices and can engage in borrowing and scrip lending. Forward pricing is used. This Fund may be capped at any time in order to be managed in accordance with the mandate. Member of the ACI. Total Expense Ratio (TER): When investing, costs are only a part of an investment decision. The investment objective of the Fund should be compared with the investor's objective and then the performance of the investment and whether it represents value for money should be evaluated as part of the financial planning process. All Allan Gray performance figures and values are quoted after the deduction of costs incurred within the Fund so the TER is not a new cost.